

THE BERKELEY GROUP

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October 28, 1992

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Dear Mr. Chairman:

Our company produces corporate education training videos with University of California Business Professors and professors from other fine schools. We enclose our list of available tapes.

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Please allow two weeks for delivery. Best regards.

Sincerely,



Denis Opsahl

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Business Education Videotapes

MBA LECTURES

(continued)

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| 33) Management (Hosford) | 44) Conflict Resolution (Benton) |
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| 35) Statistics for Management | 46) Administrative Law, Courts and the Mixed Economy |
| 36) Project Management (Dempster) | 47) Career Design, Human Resources, Business Logistics |
| 37) Starting a Business and Income Tax | 48) Doing Business in Post-Communist Russia |
| 38) International Business | 49) Managing Change in the Business (Benton) |
| 39) Corporations | 50) Strategic Planning (Wehrich) |
| 40) Marketing (Hosford) | 51) Dealing with Change (Benton) |
| 41) Systems Management (Wehrich) | 52) Strategy Part II (Wehrich) |
| 42) Strategy and Strategy Implementation (Hosford) | 53) Team Building (Benton) |
| 43) Creating Management by Objectives (Wehrich) | 54) Team Building Part II (Benton) |

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Business Education Videotapes

MBA LECTURES

by University of California, Berkeley, Golden Gate University, University of San Francisco,
and John F. Kennedy University Professors, Staff, and Entrepreneur Managers

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| 3) Cost and Profit for Managers | 19) Organization and Team Building |
| 4) Four Market Structures | 20) Business and Society |
| 5) Macroeconomics for Managers | 21) Property |
| 6) International Trade | 22) Managerial Finance |
| 7) Investments (Canton) | 23) Central Banking and the Business Cycle |
| 8) Contracts | 24) Elementary Accounting |
| 9) Marketing (Hess) | 25) Financial Intermediaries |
| 10) Accounting for Managers | 26) Negotiation Skills |
| 11) Promotion and Advertisement | 27) Management and Leadership |
| 12) Lectures on Agency Strategy and Team Building | 28) Contracts (Swann) |
| 13) Lectures on Business Law, Quality Control and Entrepreneurship | 29) Contracts, Arbitration and Unions |
| 14) Financial Accounting | 30) Business Ethics |
| 15) Enterprise Organization | 31) Trade Unions and Collective Bargaining |
| 16) Money and Financial Policy | 32) Management (Hess) |