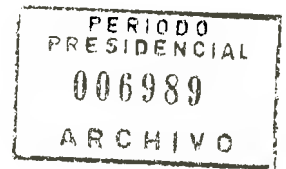


17-17-5
MEMORANDUM



A : SEÑOR MARCELO TRIVELLI
Asesor Presidente de la República

DE : JORGE ROSENBLUT *J. Rosenblut*
Jefe División de Coordinación Interministerial

REF. : Solicita audiencia con su S.E. el Presidente de la República para 42 representantes de Young Presidents' Organization

FECHA : Septiembre 6 de 1993

1. Por encargo del Ministro don Edgardo Boeninger me permito solicitar a usted, una audiencia con S.E. el Presidente de la República para 42 representantes de Young Presidents' Organization (YPO) y sus esposas.
2. Esta entidad la forman ejecutivos jóvenes -menores de 45 años- que presiden grandes compañías privadas en distintos países del mundo. De nacionalidades diversas (EEUU, Reino Unido, Alemania, India, etc.). Viajan una vez al año a establecer contactos con las autoridades de Gobierno y del Sector Privado. Estos últimos contactos se siguen desarrollando posterior al término de su visita.
3. Este año el viaje es a Argentina y Chile. En Argentina serán recibidos por el Presidente Menem y el equipo económico, así como establecerán contactos con el Sector Privado.

Esta delegación de 84 personas llegarán a Chile el día Martes 26 de Octubre a las 14:30 horas de Buenos Aires. Entre las 17:30 y 20:15 serán recibidos en el Palacio de la Moneda por el Ministro Secretario General de la Presidencia y el Ministro de Hacienda.

Luego los miembros de la YPO ofrecerán una recepción en el Palacio Cousiño para representantes del Gobierno y del Sector Privado.

El día Miércoles 27 durante la mañana, se juntarán en el Club de la Unión con distintas personalidades de la vida pública chilena, incluyendo : Ministro de Economía, Vicepresidente del Comité de Inversiones Extranjeras, Eduardo Aninat, Hernán Bucci, Carlos Cáceres, Eleodoro Matte. Para salir a mediodía a Punta Arenas (cruce en el Terra Australis).

4. En la medida de lo posible, sería ideal, si S.E. pudiera recibir por 10 a 20 minutos a esta delegación, de preferencia en cualquier momento, entre las 17:30 y las 20:00 horas del día Martes 26 de Octubre.

c.c. : Sr. Edgardo Boeninger, Ministro Secretario General de la Presidencia

Adj. : - Carta enviada por el Sr. David R. Weaver
- Miembros de la Delegación de la YPO que visitará Chile.

YOUNG PRESIDENTS' ORGANIZATION International Chapter

2333 Ponce de Leon Boulevard
Coral Gables, Florida 33134
Phone: (305)-443-3900
Fax: (305)-443-5075

FAX MEMORANDUM

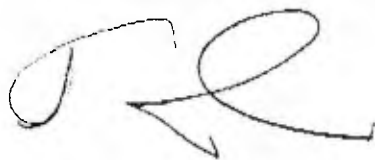
Memorandum To: Dr. Edgardo Boeninger
Of:
From: David and Dorothy Weaver
Date: August 23, 1993
Subject: Requested Meeting With You on September 2 or 3
Faxed to #: 56-2-698-4656

The purpose of our requested meeting with you next week will be to confirm the plans for our October 26 YPO International Chapter meeting with you and Minister Foxley at La Moneda. We are eagerly anticipating presentations by the two of you followed by a brief reception with President Aylwin and other government officials.

Referring to our letter to you dated August 12, we have had to change the dates for our planning trip to Santiago and will arrive in Santiago on Thursday afternoon, September 2 at 1:41 p.m. We would very much like to meet with you that afternoon or on Friday morning if that would be possible.

We look forward to hearing from you at your earliest opportunity.

Milicent Yacoveri



3 Sept. - 11 hrs

*208 3216
208 5476*

meet + Boeninger

(Lisson Aile)

- Juan delgado

- J.R.

*→ 82 persons
41 ✓ + expris*



August 12, 1993

H.E. Edgardo Boeninger
Secretario General De La Presidencia
Palacio Presidencial
Calle Moneda
Santiago
CHILE

Dear Dr. Boeninger:

Dorothy and I want to thank you again for so kindly receiving us during our visit to Chile this past March. Since then, we have been working diligently to finalize all aspects of YPO's International Chapter trip to Argentina and Chile in October, and--in accordance with our conversation--have arranged the following itinerary for your consideration.

The YPO International Chapter group will comprise forty-four couples, including ourselves and educational resources. We will arrive in Buenos Aires on October 23 and will meet with President Menem that afternoon before he leaves that evening for Spain. Educational and social activities have been arranged for the remainder of the weekend, and meetings have been scheduled with business and diplomatic contacts on Monday and Tuesday morning.

We will leave Buenos Aires for Santiago on Tuesday, October 26, at 12:35 pm on American Airlines, arriving at 1:40 pm. Our plan would be to tour Santiago enroute to our hotel to change for a 5:00 pm meeting with you at *La Moneda*. As you suggested, perhaps you could give us an overall briefing on the political and economic situation in Chile, followed by questions, until 6:00 pm. You had mentioned that you believed it would then be possible for you to arrange for Minister Foxley to speak with us after your presentation. If possible, that would be followed by a brief reception with President Aylwin and other government officials whom you might wish to invite. We have arranged for dinner at 8 pm at Palacio Cousino. You, and any others you might deem appropriate, are cordially invited to join us for dinner.

On Tuesday, October 27, we are arranging meetings with Chilean business leaders, followed by lunch at the *Concha y Toro* vineyard and a flight to *Punta Arenas* where we will board the *Terra Australis* for a three-day trip through the Magellan Straits.

Dorothy and I plan to fly to Argentina and Chile during the week of August 22 to finalize arrangements for the event. We would very much like to meet with you if that would be possible. We will plan to arrive in Santiago on Thursday afternoon,

CHILE / ARGENTINA '93

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August 26, and would be grateful of an opportunity to meet with you either later that afternoon or on Friday, the 27th.

We very much look forward to seeing you then, and sincerely appreciate your efforts to help us make the International Chapter visit to Chile both substantive and memorable. We would appreciate it if you could let us know as soon as possible regarding your availability for our visit at the end of this month. Our fax number is 305-443-5075.

Sincerely,

A handwritten signature in cursive script, appearing to read 'D. Weaver', written in black ink.

David R. Weaver
Chairman
Chile/Argentina '93

CHILE/ARGENTINA, '93

YOUNG PRESIDENTS' ORGANIZATION
INTERNATIONAL CHAPTER

2333 Ponce de Leon Boulevard
Penthouse 1100
Telephone: (305)-443-8900
Fax: (305)-443-5075

September 6, 1993

Sr. Jorge Rosenblut Ratinoff
Jefe Division de Coordinación Interministerial
Ministerio Secretaria General de la Presidencia
Palacio de la Moneda
Santiago, Chile

Dear Sr. Rosenblut:

My wife Dorothy and I very much enjoyed meeting you last Friday with Minister Boeninger and Ambassador Salazar.

As discussed, our plan will be to arrive in Santiago in the mid-afternoon of October 26th on American Airlines flight number 901. We will go directly from the airport to our hotel, the Kempinski Plaza San Francisco, and will plan to arrive at La Moneda at 17:30 hours. We will be most appreciative, then, if Minister Boeninger would give us his overview of Chile's historical and current economic and political situation. Following his overview, we understand that he will ask Minister Foxley if he would speak to us in more detail about the current status of the economy and the prospects for the future. At some point, perhaps between Minister Boeninger's and Minister Foxley's presentations, we would have an opportunity to meet with President Aylwin in his offices assuming his schedule permits.

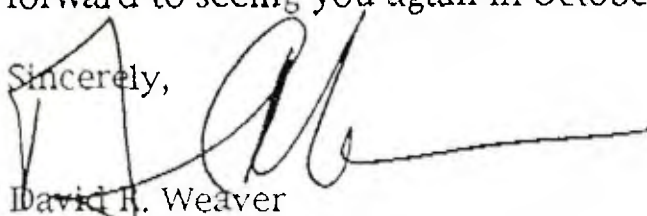
We would plan to leave La Moneda for el Palacio Cousiño at about 20:15 hours. You, President Aylwin, Ministers Boeninger, Foxley and Marshall, Ambassador Salazar, Carlos Bascañan and any other members of the Government you may deem appropriate are most cordially invited to join us for dinner--which we hope will adequately reflect the true elegance of your beautiful and very sophisticated city.

At 8:30 on Wednesday morning, we will meet at the Club de la Union for a discussion about the economic future and investment opportunities in Chile. Minister Boeninger had suggested that Minister Marshall might be willing to make the lead presentation of the morning. If that is possible, we will schedule him for 8:30. Eduardo Aninat will be coordinating the remainder of the program which will end at 11:30. From there, we will go to lunch at Concha y Toro and then to the airport for our trip to Punta Arenas.

I will stay in contact with you over the next few weeks and will assume that you will advise me what further action I should take to confirm Minister Marshall's involvement in the Wednesday morning program. I would also appreciate your thoughts regarding the invitation list for Tuesday evening's dinner at Palacio Cousiño and who from the Government should be included.

Again, our most sincere thanks for everything you are doing, and I look forward to seeing you again in October.

Sincerely,



David R. Weaver
Chairman

PRESIDENCIA DE LA REPUBLICA
09 SEP 1993
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CHILE/ARGENTINA, '93
YOUNG PRESIDENTS' ORGANIZATION
INTERNATIONAL CHAPTER

Dannebrog Rederi AS
Ebbe Wedell-Wedellsborg
Rungsted Strandvej 113,
Rungsted Kyst, Denmark DK-2960
542-866-5004
Shipping company

Dendrite International, Inc.
John Edward Ballye
7 Powder Horn Drive
Warren, NJ 07059
908-560-2911
Sales management systems for the pharmaceutical industry

Eluma SA Industria e Comercio
Lulz E. Campello Jr.
Rua Dr. Julio Pignatari, 109
Santo Andre, CEP
Sao Paulo, Brazil 099220-901
511-446-5166
Rolling, drawing and extruding of non-ferrous metals

Finlayson Enterprises Ltd
Ian Finlayson
1510 Caterpillar Road
Mississauga, Ontario, Canada L4X 2W9
Import/Export/Manufacturer/Wholesaler

Hyperion Capital Mgmt., Inc.
Clint Kendrick
520 Madison Ave.
New York, NY 10022
212-980-8400
Investment Management

Liberty Cable Television
Peter O. Price
30 Rockefeller Plaza
New York, NY 10020
212-956-2700
Cable television

Marwais Steel Company
Marshall I. Wals, Jr.
655 Montgomery street
Suite 600
San Francisco, CA 94111
510-262-4833
Fabricated steel products

Deacon Barclays de Zoete Wedd
D. Campbell Deacon
304 Bay Street
Toronto, Ontario, Canada M5H 2P2
416-350-3333
Investment banking services

DMB&B
Clayton E. Wilhite
494 Canoe Hill Road
New Canaan, CT 06840
212-468-3031
Consumer goods advertising agency

Estee Lauder Companies
Leonard A. Lauder
767 Fifth Avenue
New York, NY 10153
212-572-4206
Manufacturer of cosmetics and perfumes

Genentech Inc.
Robert A. Swanson
460 Point San Bruno Blvd.
So. San Francisco, CA 94080
415-225-1212
Biotechnology applied to producing & mktg. drugs

Kaufman & Broad Home Corp.
Bruce Karatz
10877 Wilshire Blvd.
Los Angeles, CA 90024
Residential Development

Lignum Ltd.
John C. Kerr
1200/1090 West Georgia Street
Vancouver, B.C., Canada V6E 3V7
604-687-2425
Forest product manufacturer and marketer

Mickelberry Corporation
James C. Marlas
405 Park Avenue
New York, NY 10022
212-832-0944
Communications services and investments

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YOUNG PRESIDENTS' ORGANIZATION

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Monteluce Enterprises Inc.
Sella di Monteluce, Bina I.
12 South Audley St.
London W1, England
471-629-0557
International Real estate development

NFO Research, Inc.
William E. Lipner
2 Pickwick Plaza
Suite 400
Greenwich, CT 06830
203-629-8888
Global Consumer Market Research

P & M Holdings, Inc.
Michael G. Berolzheimer
P. O. Box 7349
Stockton, CA 95267
209-957-2536
Specialty wood products

The Conroy Companies
Alexius C. Conroy
One Fawcett Place
Greenwich, CT 06830
203-622-8862
Develop and manage commercial real estate
in the U.S. and overseas

USA Network
Kay Koplovitz
1230 Avenue of the Americas
New York, NY 10020
212-408-2700
Cable Television network transmitting
entertainment programming

Walker Group/CNI, Inc.
Kenneth H. Walker
320 West 13th Street
New York, NY 10014
212-206-0444
Architecture, interior & graphic design
for the retail and banking community

Westfield Capital Corp
J. Herbert Ogden Jr.
72 Cummings Point Road
Stamford, CT 06902
203-977-1139
Industrial distribution of paper and janitorial supplies

Murjani Europe Ltd.
Mohan B. Murjani
P. O. Box 2074
London, England NW8 7AZ
471-722-4151
International brand name licensing and marketing

Onan Corporation
Ronald N. Hoge
1400 73rd Avenue N.E.
Minneapolis, MN 55432
612-574-5000
Manufacturing power generation equipment
to support standby, prime power or mobile power

Summerfield Hotel Corporation
Roll Ruhfus
Leuchtenberger Kirchweg 73a,
4000 Duesseldorf 30, Germany
211-89-03273
Development and management of All-Suites Hotels

The Perrier Group of America
Ronald Davis
777 West Putnam Avenue
Greenwich, CT 06830
203-863-0201
Bottled water company

Vaux Group Plc.
Paul D. Nicholson
The Brewery
Sunderland, England SR1 3AN
491-567-6277
Brewing, hotels, care homes, wines & spirits,
property

West Indies & Grey Adv Co., Inc.
Manny Morales
GPO Box 2436
San Juan, PR 00936
809-721-5215
Integrated marketing communications

Crown Equipment Corp
James Dicke Jr.
40 S. Washington St.
New Bremen, OH 45869
419-629-2713
Heavy Fork Lift Equipment

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INTERNATIONAL CHAPTER

TDC Transnational Diversified Corp.
J. Roberto C. Delgado
2/F Bachrach Building
Metro Manila, Ph...
632-732-6758
Shipping and Shipping Services

Intercap Investments, Inc.
David R. Weaver
2333 Ponce de Leon Blvd.
Coral Gables, FL 33134
305-443-8900
International Real Estate

Educators Joining the Chapter for the Trip

Ambassador Ambler Moss
Dean
The University of Miami
School of Advanced International Studies
Coral Gables, FL

Dr. Mauricio Obregon
Ambassador to the Caribbean
Universidad de Los Andes
Apartado Aereo 3529
Bogota, Colombia

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